



accelerando

orchestrating I.T. solutions to help your business grow faster

Overview

accelerando business management solutions

Retail point-of-sale, order entry
& inventory control

Networking, hardware,
security & business mobility

Business process consulting

Financial management &
accounting software



Accelerando's orchestration of the best business technologies available and applied business process review creates hard-working, practical tools that make a huge difference in your everyday business.

point-of-sale, order entry & inventory control

Competition in the retail world is more demanding than ever. If you want to compete and grow, it's crucial to have technology that's fast, reliable and flexible enough to handle demanding customers and high employee turnover. Accelerando is a widely recognized expert in retail point-of-sale and inventory management. It has over 25 years of experience in installing CounterPoint, a highly flexible and complete retail management solution.

networking, hardware, security & mobility

Accelerando has the experience, skills and commitment to help implement technology solutions that match even the most demanding business needs. As a Microsoft Gold Certified partner, Accelerando has demonstrated its knowledge of the most robust, efficient and scalable technologies available from Microsoft, including server-centric computing environments and secured distributed networking.

business process consulting

One of the assets customers value most in Accelerando is the remarkable amount of industry knowledge shared by its members. The specialists at Accelerando have completed countless projects, each with a unique business goal. Accelerando's goal is to first understand your business, then to expertly implement proven technology solutions to meet your business management needs.

financial management & accounting software

Accelerando provides sales, installation, training and support for financial management & accounting solutions from Microsoft Dynamics. Strong financial management, made possible by Microsoft Dynamics, establishes a firm foundation to realize the potential of your business through strong, manageable growth. And Microsoft Dynamics works like the familiar technologies you already own. Microsoft Dynamics GP and Microsoft Small Business Financials both seamlessly integrate to CounterPoint solutions from Radiant Systems.

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pronounced "Ah-chel-lah-RAHN-doe"
a musical direction meaning to perform
with increasing speed





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Microsoft Dynamics

Microsoft Dynamics is a line of business management solutions that provides financial management, customer relationship management (CRM) and supply chain management solutions. Scalable, adaptable and customizable, these solutions are designed to help automate your unique business processes and accelerate your organization's success.



Microsoft Dynamics applications address the following business needs:

Financial Management

As the backbone of your business management solution, the Microsoft Dynamics accounting and finance solutions help you track and analyze your business information. You can more efficiently manage your general ledger, payables, receivables, inventory, sales process, purchasing, analytical accounting, fixed assets and cash flow, as well as perform bank reconciliations and collections.

Business Intelligence and Reporting

Microsoft Dynamics provides the tools and technologies needed for business agility. Bring strategic insight into your business processes with sophisticated reporting, analysis and budgeting solutions that help you improve and propel critical decision-making throughout the organization. Manage budgets, create and consolidate reports and look for trends and relationships in any part of your business. Browser-based access to graphical Key Performance Indicators (KPI's) via Business Portal ensure fast, effective decision making.

Human Resource Management

From managing applicant and employee information to processing payroll and benefits, you can increase employee productivity and decrease administrative costs with our human resources management applications. Manage your human resources, from skills mapping, recruitment and employee registration, to skills development. And help ensure your organization is meeting government reporting requirements accurately and on time.

Customer Relationship Management

Microsoft Dynamics can help you increase customer satisfaction, shorten sales cycles, improve efficiency, and increase revenue. Customer relationship management solutions enable automation of many day-to-day tasks for sales, customer service, field service, call center and marketing professionals. Manage customer groups, create and launch marketing campaigns, track customer activity, manage sales and after-sales. Accessible from Microsoft Outlook® and the Web, these solutions help your sales team work without limits and deliver excellent service through efficient sales and service processes.

Manufacturing

Microsoft Dynamics provides an integrated suite of manufacturing applications that give you the tools to plan, manage, and execute a world-class manufacturing operation. Manage your entire manufacturing process from product configuration, supply and capacity requirements planning, to scheduling and shop floor.

Supply Chain Management

Streamline your sales, purchasing, and pick/pack/ship cycle. Tailor workflow processes to meet specific needs and keep pace with competitive markets and low margins. Help increase customer loyalty through better responsiveness, rapidly pursue new market opportunities and improve your profitability through efficient collaboration with partners. Improve inventory management, manage single or multi-site warehouses and handle order processing, demand planning and online collaboration with suppliers.



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Dynamics Benefits

**Microsoft
Dynamics:**

**Financial
Management,
Customer
Relationship
Management and
Supply Chain
Management
Solutions.**



The Microsoft Dynamics line of business management solutions work the way your current technology does, fitting in easily with your existing systems. The “fit factor” of Microsoft Dynamics means that you can maximize your investment in Microsoft technology.

Collaborative Workspace

Extend the reach of business applications, information and processes to employees, customers, and partners with role-based delivery through a single Web-based portal. We offer collaborative solutions from simple to sophisticated, for business-to-business or business-to-consumer, and from buy-side to sell-side. Let customers and suppliers do business with you anytime through Web sites or by connecting their system directly to yours.

Configuration and Development

Every business needs a business management solution that will adapt to its practices and streamline processes throughout the organization. And, when system customization and data integration is a must, you need the right tools that will ensure efficiency and limit your demands for highly qualified IT professionals. These tools provide you with complete customization and integration control, as well as access to a suite of powerful industry-standard tools and technologies that millions of developers are already familiar with. Customization capabilities enable system administrators and programmers to add new functionality and modify existing functionality quickly and with limited coding.

Software for Today and Tomorrow

Microsoft believes that software is an investment and the faster you get your people and your software up and running the better for your businesses bottom line. That is why it has a simplified licensing model that allows you to receive the maximum value on your investment because you get software that meets your needs today and in the future. You can choose from innovative software editions (pre-selected package of software functionality for Microsoft Dynamics products) that best meets your needs. And Microsoft allows customers to purchase exactly the number of users they need to utilize the business solution.

Commitment to Superior Service

When you choose Microsoft Dynamics, you know you're backed by the best service organization in the industry today: Accelerando and Microsoft. This combination provides you with high-quality implementation, comprehensive product training, and reliable technical support, helping you attain a return on your technology investment and realize the maximum potential of your application. Microsoft and Accelerando are experts; not only in advanced technology, but also in the local business customers and requirements of the markets they serve. Together we implement and support solutions and companion products to fit your needs. Because we share our company's commitment to lasting customer relationships, we'll be right there to help ensure your software keeps in step with your changing needs.



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Business Management

Microsoft Dynamics is a line of integrated, adaptable business management solutions that enables you and your people to make business decisions with greater confidence.

Microsoft Dynamics works like and with familiar Microsoft software, automating and streamlining financial, customer relationship and supply chain processes in a way that helps you drive business success.

Familiar to Your People:

What if business management technology could free up you and your employees to focus on what's truly important? What if technology reflected the ways in which people throughout your company actually work? Microsoft Dynamics is the answer to those questions. Microsoft Dynamics works like other Microsoft products you and your people are familiar with, helping reduce the time required to learn how to use it, and freeing up time to focus on what matters most. Designed with a focus on the roles people play throughout your company, Microsoft Dynamics delivers an individualized, task-based user experience and allows your employees to easily customize and automate based on their own preferences and work style. That means less training and development time and a quicker return on your investment.

Fits with Your Systems:

When a business management solution works the way your current technology works, it fits easily and seamlessly into your existing systems and helps you maximize your technology investment. Microsoft Dynamics works the way your current technology works so it fits easily into your systems, helping to maximize your investment in Microsoft technology. This in turn allows your employees to use a powerful business management solution within a familiar environment. Integrate with other Microsoft product innovations, including Microsoft SQL Server and Microsoft Windows®. Microsoft Dynamics – built to work with and maximize the potential of other Microsoft technologies.

Fuels Your Business Productivity:

Microsoft Dynamics helps fuel your productivity by automating your business-critical operations and adapting to fit into your type of business helping ensure the most relevant insight. How? With a user experience modeled around tasks and roles and integrated with familiar productivity tools like Microsoft Office. With integration between Microsoft Dynamics and Microsoft SharePoint® technologies collaboration is fostered among your employees, vendors and customers. And, by integrating financial, customer relationship and supply chain processes to help maximize both internal and external efficiencies, costs are reduced and performance improved.

Enables Confident Decision-Making:

The business landscape in which you thrive is demanding. You need to be able to respond and have the confidence to make informed decisions that have an impact. Microsoft Dynamics helps you respond rapidly to the changing demands of your business, providing you with more complete insight across your organization so you and your people can make timely and informed decisions with increased confidence. With Microsoft SQL Server, Microsoft Office Excel® analysis tools and Microsoft Dynamics working together, you gain access to critical data. That data can be easily analyzed and your employees get the information they want out of the system in the way they want and need, using a tool that is already familiar to them.



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Dynamics Support

Microsoft Dynamics
is meant to help
your people make
important business
decisions
confidently.
Accelerando keeps
helps you get the
most of your
investment.



Get the most out of your Microsoft Dynamics products by choosing your partner wisely. The Dynamics team at Accelerando offers personalized customer service and years of experience installing, enhancing and supporting Dynamics GP, NAV and CRM.

Accelerando Has Seen It All:

As industry veterans, Accelerando has seen Microsoft's Business Management products in all its versions and forms. For example, Accelerando has had experience with Dynamics GP beginning with its initial introduction as RealWorld, through iterations of Great Plains and lighter versions of the product like Small Business Financials. The Accelerando Dynamics Team deeply understands the GP, NAV and CRM products and can provide support and guidance on your version of the product, even when other firms may not.

Services Offered:

- Business Process Consulting
- Project Management
- Product Upgrades
- Software Integrations
- Custom Programming
- Report Customizations
- Data Conversion/Import and Export
- SQL Server Consulting and Support
- Add-in Deployment
- Dynamics and FRx Training



Support Options:

Accelerando can provide support to both your I.T. and accounting departments, understanding the difference in approach between the two, and their importance in working together smoothly to provide accurate and efficient reporting. There are three ways to receive support:

- Phone Support -- Many problems can be solved just by talking to an experienced professional, going over the issue and getting direct on what to do next. Accelerando offers a toll-free support line with a dedicated support coordinator who routes your issue to the appropriate consultant for quick and efficient resolution.
- Remote Assistance -- When it is essential for your consultant to share your screen, Accelerando offers remote assistance utilizing LogMeIn "screen-sharing" software. This support technique allows the expert to immediately see what is going on directly on your machine without needing to schedule an onsite appointment! Experience proves that the vast majority of issues can be resolved via phone or remote assistance.
- Onsite Support -- Sometimes, it is necessary to work face-to-face to solve a Dynamics challenge. In this case, Accelerando has three Dynamics Support Technicians in the Triad area of North Carolina and four in Louisville, KY. Scheduling onsite support is easily accomplished through Accelerando's support coordinator.

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Accounting Solutions

Supported Software Packages

Microsoft Dynamics GP (Great Plains)

Microsoft Small Business Financials

Microsoft Accounting

Microsoft FRx

Intuit QuickBooks

Intuit Quicken

Passport

RealWorld

Accelerando's goal is to provide our clients with the data and tools they need to fully understand their financial performance and make good business decisions.

Accounting Consulting Services

Accelerando offers consulting service solutions that are specifically tailored to each client. Our professionals are there to lend their expertise to your business to improve efficiency in operations, implement best business practices, and implement new systems to maximize productivity. We have the necessary experience with the development and implementation of internal control disciplines, including compliance with the Sarbanes-Oxley Act of 2002 (SOX), to aid in your company's risk management. Additionally, our diverse experience can assist your company in developing a financial tracking and reporting system that will allow management to receive timely and pertinent financial reporting to better understand their results of operations.

Accounting Solutions

Accelerando provides assistance in installation, set-up, training and ongoing service for several accounting software packages. In addition, we can supplement your internal accounting department with the following services:

• Year-End Closing Assistance	• Management Reporting
• Financial Analysis	• Software Migration
• Internal Control Development and Documentation	• Cash to Accrual Conversion (GAAP)
• Incident al Support	• Application Training

Our Partners

As partners with Microsoft Business Solutions and Radiant Systems, we understand the value of a fully functional financial software package that is tailored to the needs of your business. We can assist with new software implementations, interface development and issue resolution, training staff on current software packages, and development of procedural disciplines to make the most of your software.



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Accounting Outsourcing

Accelerando's Accounting Outsourcing Service brings planning and control to your accounting activities. You get the advantages of experience and education at a fraction of the cost of hiring an employee with the same set of skills.

Accelerando's accounting services provide comprehensive coverage for all finance and accounting aspects of any small- to medium-sized business, without the obligations of an increased staff.

Overview

Our outsourcing solutions are designed with an array of cost-effective and flexible choices to assist small- to medium-sized businesses at any point in their development. We can help meet your goals and process your accounting tasks in a timely manner without maintaining a significant accounting department, which can represent a significant expense, use of resources, and commitment.

Experience

Our staff has the necessary accounting skills to serve in any capacity from staff accounting to Finance Director with the highest level of technical expertise, integrity, and professionalism. We can expertly handle all aspects of managing your accounts and financial data, including:

- General Ledger Management
- Payroll
- Budgeting & Forecasting
- Financial Reporting
- Sub-Ledger Activity including Inventory, Accounts Payable, Accounts Receivable, Bank Reconciliation, and Fixed Assets

We have the necessary training to assist our clients through internal and external audits, as well as preparing the necessary documentation to obtain financing.

Industry and Software Knowledge

Our broad range of industry knowledge includes Retail, Manufacturing, Financial Services, Entertainment, Governmental, and the Services industry including SEC registrant experience (accelerated filer).

We are well-versed in multiple accounting software packages including Microsoft Dynamics GP (Great Plains), Microsoft Small Business Financials, Intuit Quickbooks, Passport, as well as CounterPoint & Microsoft RMS Point-of-Sale systems.



